

This form is to be used by **accredited brokers** of **BankSA – Commercial Broker** as the first step to referring a deal.
Once completed, please scan and e-mail to your local Business Development Manager.

Broker Name:		Broker Mobile:	
Commercial Accreditation ID:		Broker Email:	

Borrower/ SMSF Trustee Name(s):	
Borrower Address:	
Property Trustee Name:	

Purpose of Funding	Requirement (\$)
1.	1.
2.	2.
3.	3.
Type of Facilities	Repayment Basis (IO or P&I)
1.	1.
2.	2.
3.	3.

Securities Offered	Market Value/Amount (\$)
Property	
1.	1.
2.	2.
3.	3.
Directors/Guarantors (Personal and Property Trustee)	
1.	3.
2.	4.

Loan to Value Ratio (LVR %)	
New Loan or Refinance	
Bank/Funder to be Refinanced	

Existing BankSA/ St.George/ Bank of Melbourne/ Westpac customer, type of relationship (retail, commercial, wealth) and which facilities currently utilising?	
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Have you referred to other lenders?	
Retainer or Mandate Fee negotiated? (Y/N)	

Pricing expectation if known	
Borrower Rate / Margin	
Facility Establishment Fee (\$)	


Minimum Documents Required

- Business Lending Application**
- Financial Statements** (last 2 years) - including Profit & Loss, Balance Sheets, Tax Returns for the SMSF (if not recently set up) and also the trading business(es)
- Personal Tax Returns** (last 2 years)
- ATO Tax Portals** (last 12 months) – integrated and income tax accounts for SMSF (if existing SMSF), trading entity and individuals
- Custodian/ Bare Trust Agreement** - certified copy of the agreement between the Super Fund Trustee & Custodian/Bare Trust
- Superannuation Trust Deed** and any variations - certified copy
- Contract of Sale** for property being purchased
- Appraisal Letter** from Real Estate Agent for rental income estimate or copy of lease agreement
- Existing superannuation contributions** – evidence required
- Statement of Existing Self-Managed Super Fund**
- Certificates of Incorporation** – for any new companies that will be trustees for both/either of the Superannuation Trust and Custodian/Bare Trust
- AML** for each individual borrower & guarantor (100 points ID)
- For refinances – 12 months loan repayment statements
- For refinances - written evidence from customer's solicitor confirming SMSF being refinanced is compliant with the *Superannuation Industry (Supervision) Act 1993* (SIS Act)

Acknowledgments

- I hereby submit the following application to BankSA for approval.
- I enclose the above minimum information in support of the loan application.
- I understand that the bank can only start assessing the loan application once the minimum requirements above are provided.
- I understand that additional supporting information may be requested once the loan assessment is underway.

Supporting Comments:



Broker signature



Date

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For Internal and Broker Use Only